

Annuity Investors Life Insurance Company  
PO Box 5420  
Cincinnati, OH 45201-5420



July 8, 2020

Re: Contract number: [REDACTED]  
Employer plan name: [REDACTED]

Dear [REDACTED]

Thank you for your business with Annuity Investors Life Insurance Company. We have been proud to serve the educator and nonprofit markets for many years.

***Why am I receiving this letter?***

Due to changing market conditions, Annuity Investors Life has decided to retire all products effective July 31, 2020. Here's what this change means for your employer plan:

- We will no longer accept applications for new annuity contracts after July 31, 2020.
- If applicable, Annuity Investors Life will discontinue paying TPA fees as of October 7, 2020. We will continue to provide TPAs with any data feeds as usual.
- We will continue to accept contributions to existing flexible premium annuity contracts to the extent permitted by your plan.

We will continue to be here to serve you and participants with existing accounts. Our commitment to helping them achieve financial security has not changed.

As a member of Great American Insurance Group, we are financially strong and proud to be rated "A" (Excellent) by A.M. Best. Great American Insurance Group will continue to offer annuities through its core annuity operation, Great American Life Insurance Company.

***What if I have questions?***

If you have any questions, please call our Customer Service representatives at 800-854-3649. You may also want to contact your financial professional.

We appreciate the opportunity to serve you.

Sincerely,

A handwritten signature in black ink that reads "Dawn Clark".

Dawn Clark  
Divisional VP, Customer Service

Enc.

cc: Carruth Compliance Consulting, Inc.

A.M. Best rating affirmed September 11, 2019

Our subsidiaries include:

Great American Life Insurance Company®  
Annuity Investors Life Insurance Company®